

[How long do I have to complete my courses?](#)

In general, online access to study materials for courses shall be granted for a period of up to 6 months from the date of purchase. Online access may be less than 6 months, if limited by state law or changes made at the discretion of E.S. Brooks School of Real Estate.

[How do I get my real estate license?](#)

Each state has a different governing body that regulates real estate professionals with requirements that vary by state. Check out the Alabama Real Estate Commission [here](#).

[Can I use my current state license to get licensed in another state?](#)

Each state handles reciprocity differently. We encourage individuals who are licensed in a state and desire to become licensed in additional states to contact the target state regulator body for details. After obtaining the requirements necessary to be licensed in that state, our customer service team can assist you with matching courses to state reciprocity rules.

[What is the difference between a salesperson and broker?](#)

A real estate salesperson or broker is a professional licensed by their state to help consumers with real estate matters. A salesperson must work under a managing or principal broker, this is the broker who is in charge of the brokerage firm. Some states only license brokers, in that case, new brokers may be called broker associates and required to work under a managing or principal broker. Much like a salesperson.

A managing, principal or employing broker is a licensed broker who is in charge of a brokerage firm and the salespersons or broker associates of the firm. Typically to become a managing broker at least two years of active license experience and further course work and sometimes license exams are required.

No matter if you are a real estate salesperson, broker associate or managing broker the job is the same work with buyers, sellers, tenants and landlords to help them reach an agreement.

[What are my start up expenses?](#)

- Ask the broker for an itemized list of startup expenses. Are you required to join local, regional, and national professional organizations? Are there recurring monthly or quarterly expenses for membership?
- Find out if advertising expenses are paid by the agency. How about "For Sale" signs and other signs? Do they provide them to agents free of charge?
- Who pays for long distance telephone calls to clients? How about photocopies, stamps, and other office-related expenses?
- Does the firm provide in-office computers and printers for real estate agent use, or are you expected to bring your own?
- Ask if the firm carries errors and omissions insurance for agents. If so, find out what's covered. Discuss the policy with an insurance carrier to make sure it's adequate.

[What are the system requirements for your online courses?](#)

We make every attempt to make our websites and products mobile- and tablet-friendly. However, not all features are compatible with all tablets and phones.

- When working on regulated course material, we recommend using a Windows- or Mac-based desktop or laptop computer.
- We recommend the use of Windows 7-10 or Mac OS X operating systems. We also support Windows Vista and Windows XP.
- We recommend the use of Chrome or Firefox browsers. We also support Internet Explorer 8-11. We do not recommend Safari due to limited capabilities with certain features.
- We recommend online learners have the latest versions of Flash and Java installed.
- We recommend online learners have at least a 2MB connection.