

ES Brooks School of Real Estate #085287

Thursday February 23, 2012

The Required Courses

9:00- 12:00 Risk Management – That Delicate Balance, Melanie Brooks, 3 hours, Required every licensing year by AREC. Learning by mistakes others have made is a great way to keep your risk managed. We will discuss license law, recad, and how understanding these things will help you be a better agent. You will be surprised to find that you may be guilty of little violations!

12:30 – 3:30 Ev Brooks, Code of Ethics, 3 hours, Required by NAR every 4 years. This class is an overview of NAR's Standards that every agent, or representative of an agent should know and understand. This course is presented in a "Case Study" style and allows for small group discussion followed by an overview with the instructor.



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